



Kaspersky®
Security for
Microsoft Office 365

Kaspersky Security for Microsoft Office 365

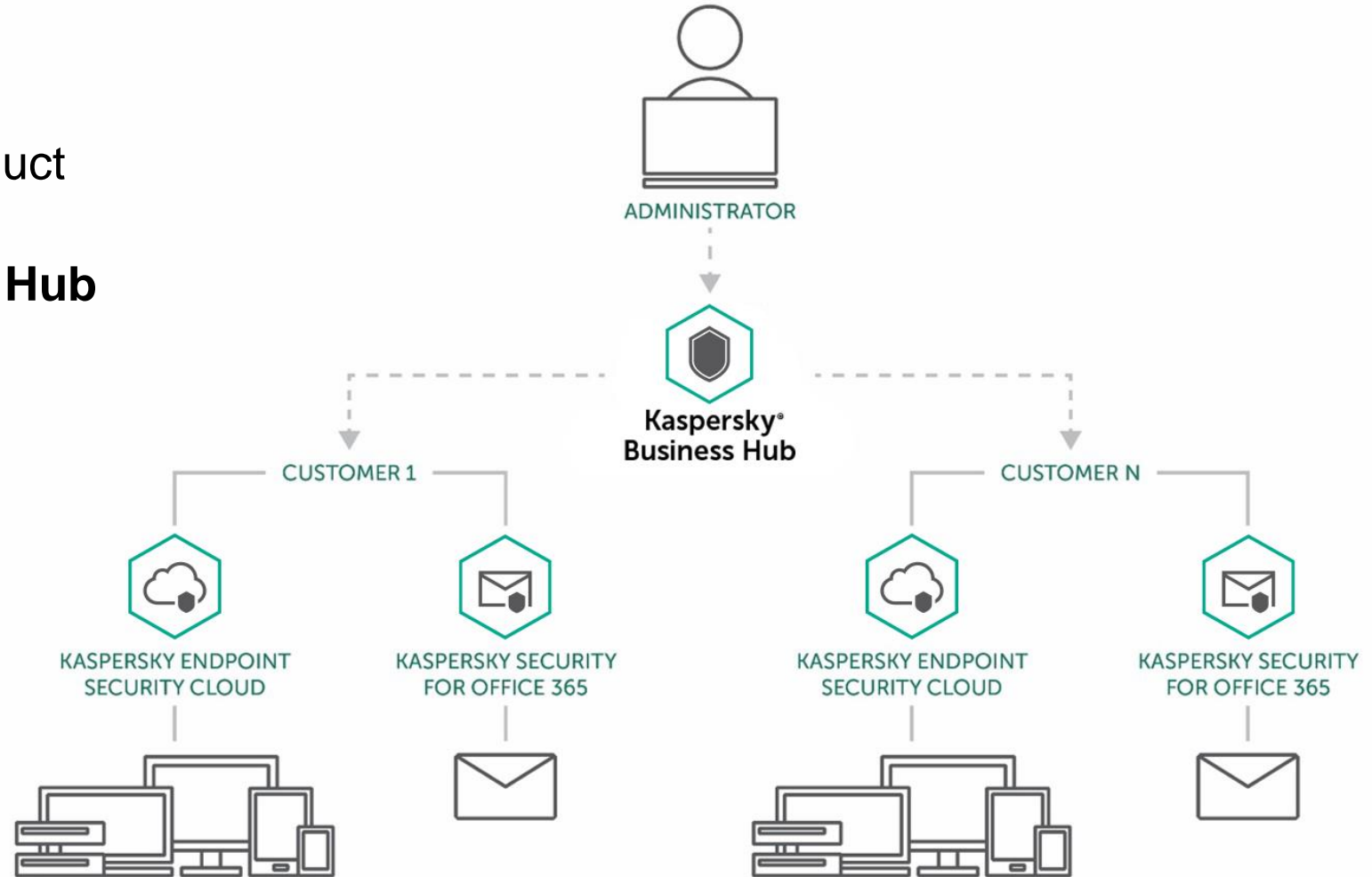
Agenda

- > Product introduction
- > Features and benefits
- > How it works
- > Licensing



What is Kaspersky Security for Microsoft Office 365

- > Protection for Exchange Online
- > Software as a Service (SaaS) product hosted in Cloud by Kaspersky
- > Available in **Kaspersky Business Hub** via [Cloud.kaspersky.com](https://cloud.kaspersky.com)



Microsoft is very aggressive on Cloud

“Office 365 is the new Exchange and one will cannibalize the other.”
Satya Nadella (MS CEO) at Gartner Conference, 2015

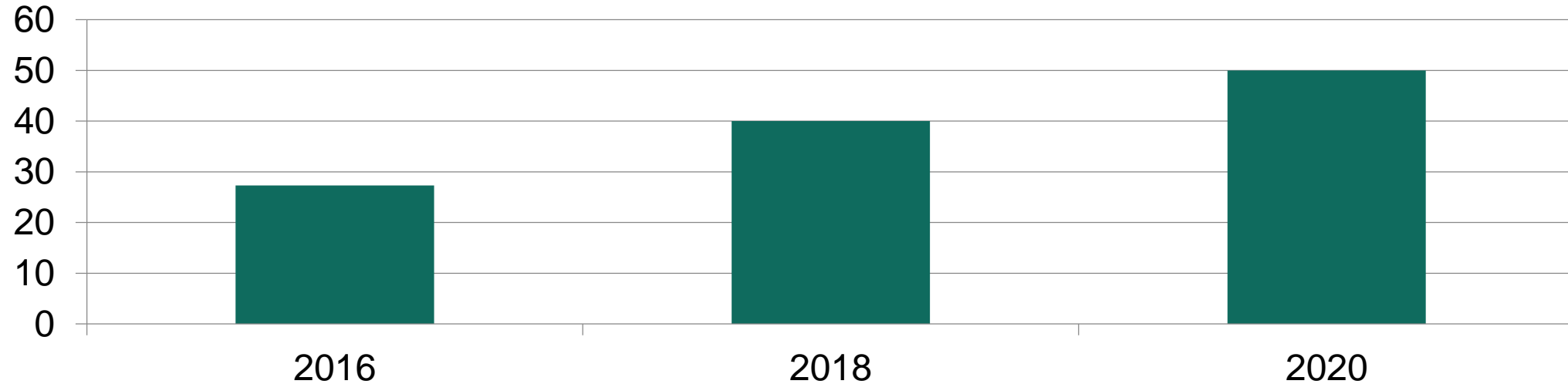
“We crossed a major milestone with more than 100 million monthly active users of Office 365 commercial.”

Satya Nadella on MS earnings call, Q3 2017

Customer demand for Security

- By 2020, 50% of customers will continue using third-party tools to maintain consistent security policies

Third-party security usage in Office 365



*Gartner, "How to Enhance the Security of Office 365" Published: 15 November 2016

Customer pain points

- > Lots of **spam, malware and phishing** in employee mailboxes
- > Emails are **disappearing**
- > **Hard to retrieve** deleted messages



Value proposition



Next-generation
protection



Be in control of your
email flow



Data Integrity



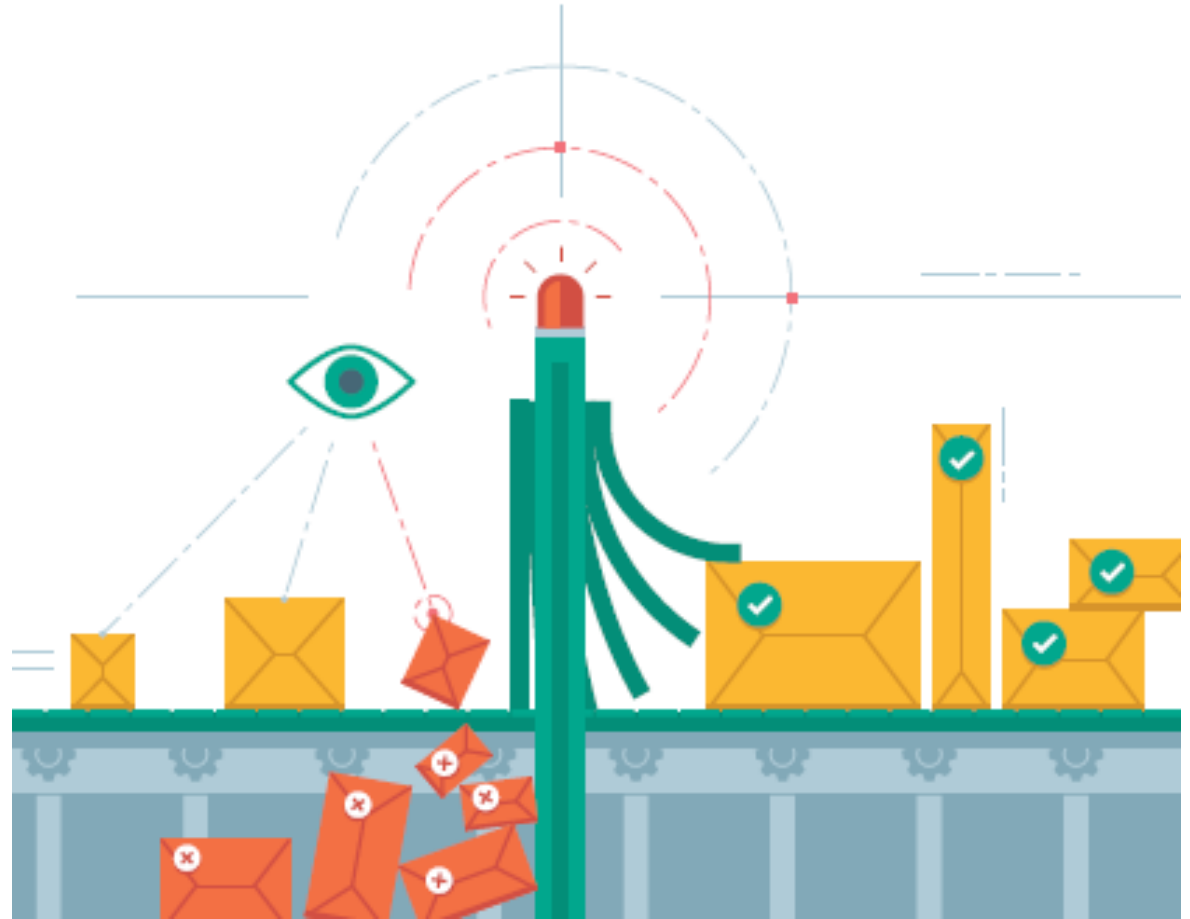
Simple solution



No additional costs

Next-generation email protection from a proven vendor

- Secure your mailboxes against advanced threats
- Significantly reduce the number of spam messages
- Protect your environment when users click malicious links
- Protect against unsafe attachments



Malware: Ransomware, zero-hour exploits and unknown threats

Malware detection is based on:

- > Multiple, proactive layers of security
- > The human expertise of our threat researchers and analysts to catch even unknown threats
- > Kaspersky Security Network
- > Most tested, most awarded technologies*



Email is the **number one** malware vector threatening business security*



Spam: More than just a nuisance

Our technologies detect and block evolving spam techniques:

- > Next-generation spam detection and analysis
- > Machine learning
- > Real-time, Cloud-based threat intelligence from Kaspersky Security Network to detect and block constantly evolving spam techniques.



58% of all email traffic is **spam**.

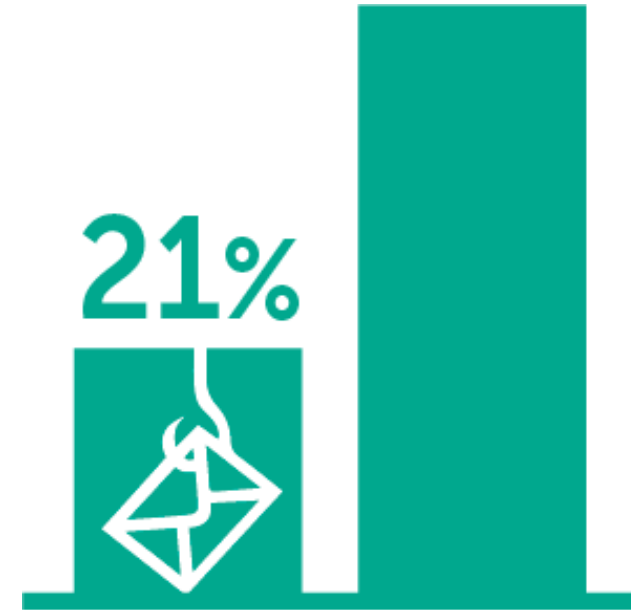
The average worker spends **13 hours** a year scanning and deleting it*



Phishing: The threat's in the post

Next-generation anti-phishing technologies protect email from advanced and unknown threats:

- > Neural networks-based anti-phishing engine
- > Malicious and phishing URL threat intelligence



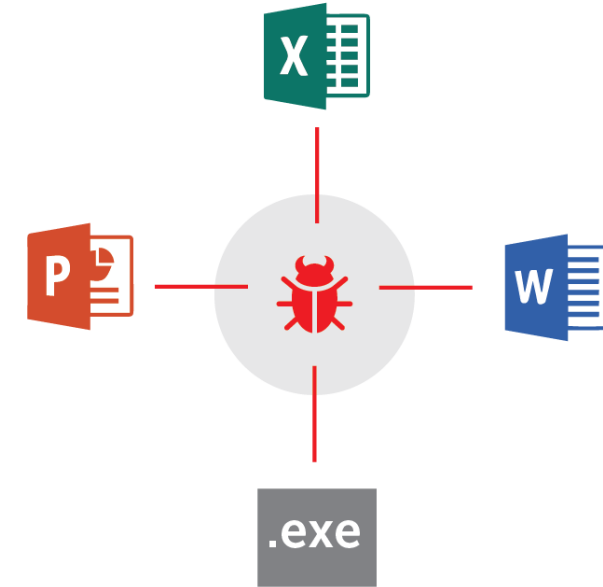
21% of **all** incidents reported involve some form of phishing*



Dodgy attachments: Lock before you load

Attachment filtering helps you to remove a file before it's allowed through by:

- > Real file type recognition
- > Attachment filtering by extension
- > Macros detection in Microsoft Office documents
- > Flexible exclusions and tagging

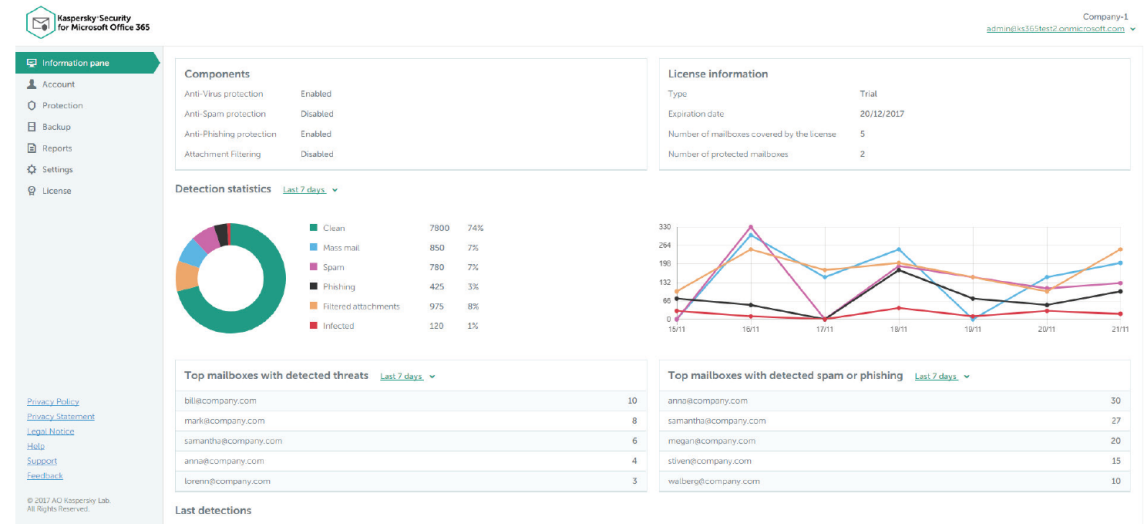


66% of malware is installed via malicious attachments*. Zero-hour and zero-day attacks often lurk inside Word, Excel, PowerPoint and other business application files, waiting for the user to click.



Be in control of your email flow

- Suspicious emails are not deleted, but placed in quarantine
- Single, easy-to-configure policy
- Information on detected threats available on dashboard
- No mail is deleted permanently – deleted mail is placed in backup
- Search and filter backup to view or restore mail



Kaspersky Business Hub

Kaspersky Business Hub – a single console to manage your company's protection.

Intuitive interface, simple management and superior protection for different devices and productivity tools – managed from a single place.

The following products are managed from **Kaspersky Business Hub**:

- > Kaspersky Endpoint Security Cloud
- > Kaspersky Security for Microsoft Office 365

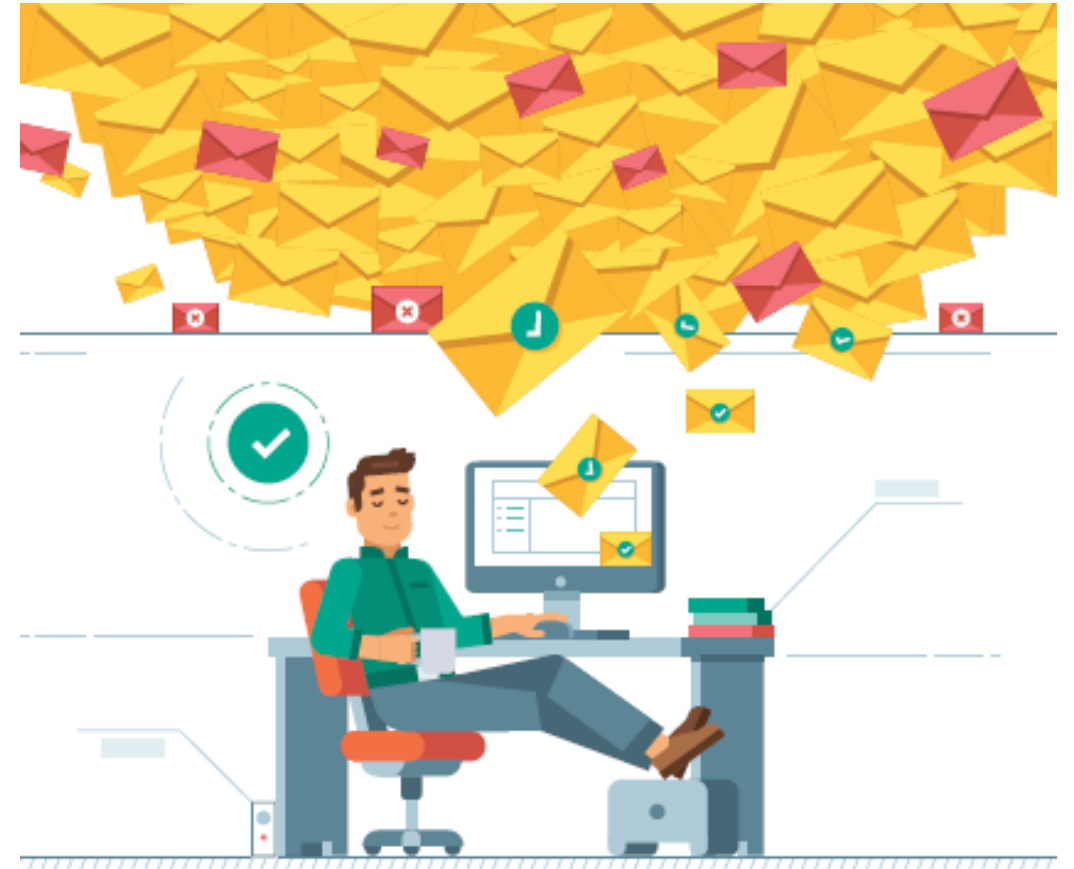


**Kaspersky®
Business Hub**



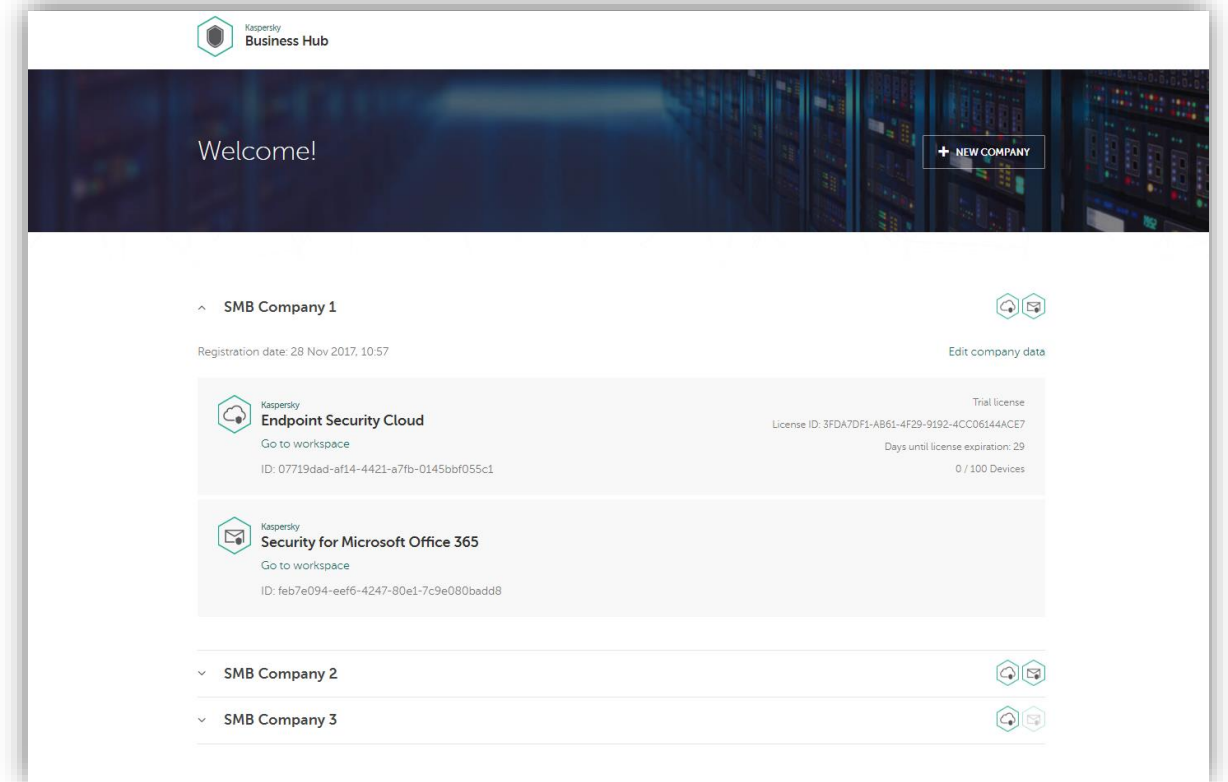
Data Integrity

- Customer email is not stored by Kaspersky Lab
- Quarantined emails are stored on customer side (in Exchange Online)
- Email is processed **only** in customer-specified data center



Simple solution

- Intuitive interface, detection statistics are available in the console
- No distributives to install
- Managed from the same place as endpoint security Cloud.kaspersky.com
- License status and license usage details



No additional costs



No additional servers or software required

By hosting the IT security management console in the Cloud, Kaspersky Lab has already taken care of all the infrastructure elements required.

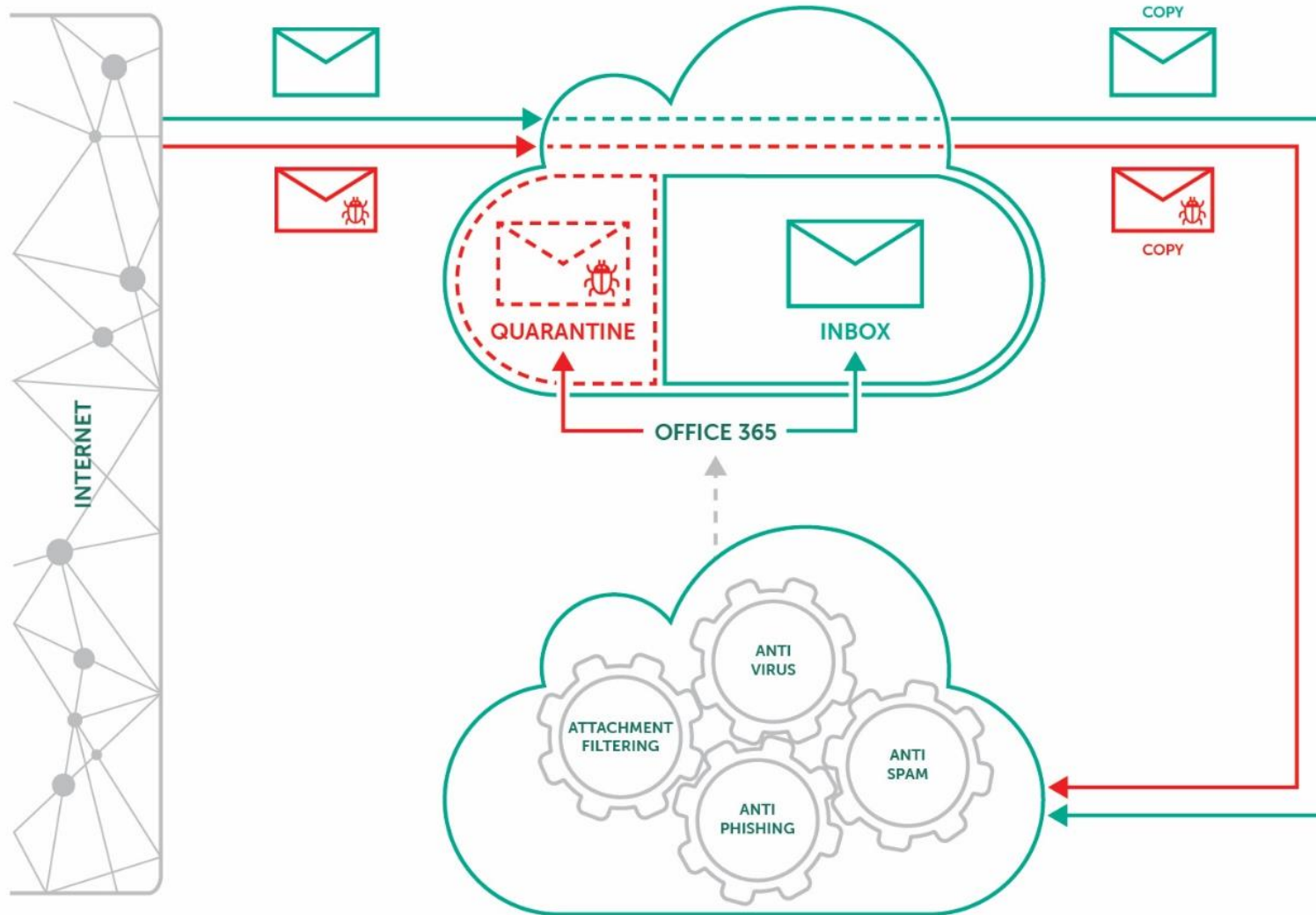


No complex training

The solution is so simple and intuitive, no special IT skills are required



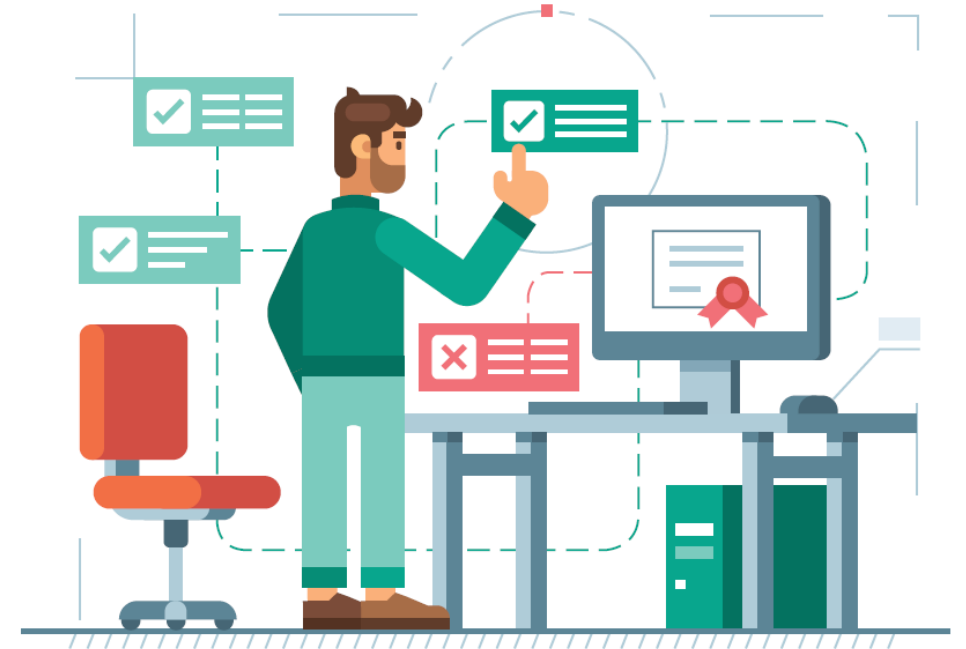
How the product works



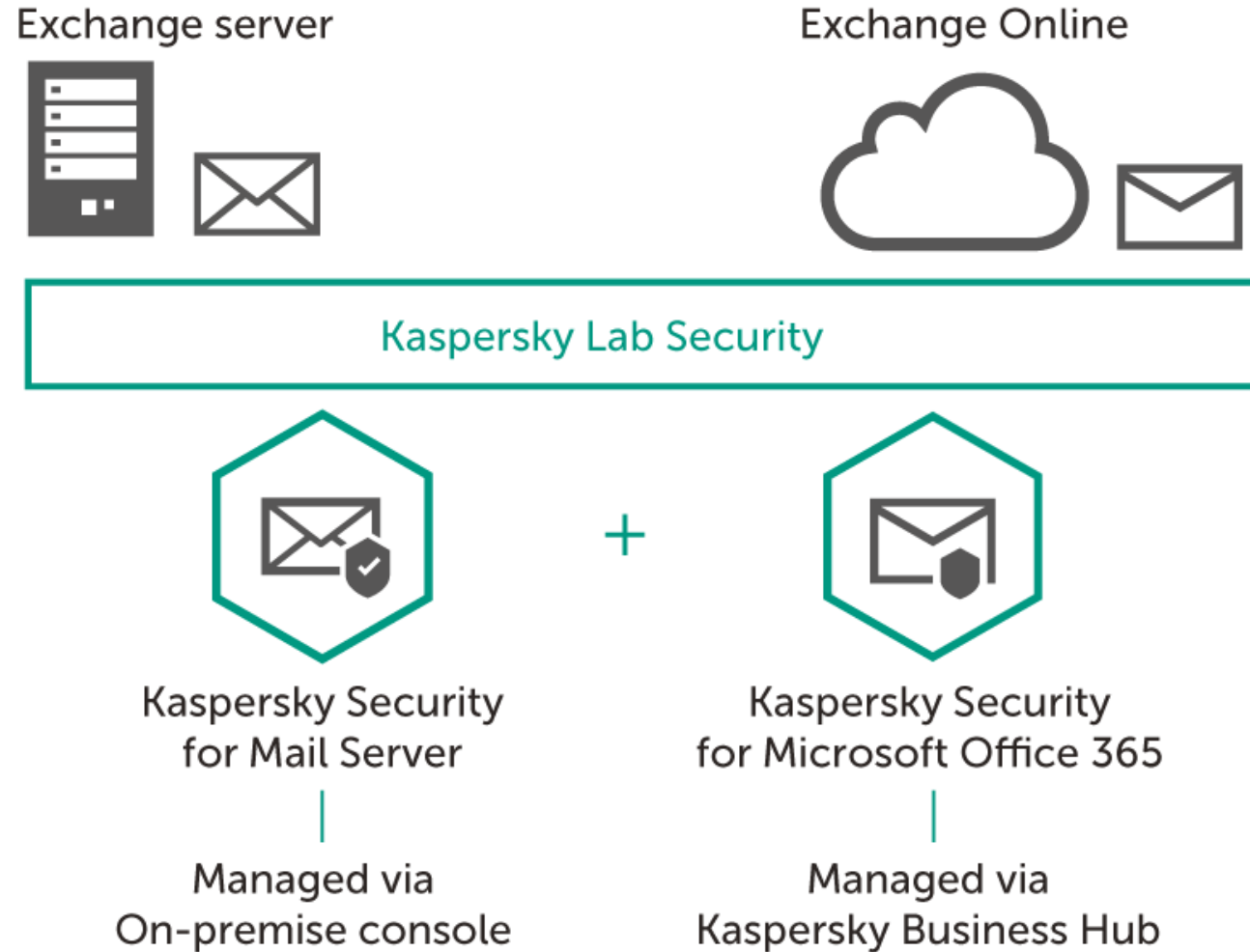
- No data stored in Kaspersky infrastructure

Product licensing

- New product – new SKU
- Licensing is by mailbox, with no limitations on numbers
- Annual and subscription licenses are available
- Hybrid licensing scenario allowed
- No distributives needed
- Kaspersky Security for Mail Server customers can use renewal prices
- Where a Kaspersky Security for Mail Server license is still effective, the remaining value can be returned*



Hybrid licensing scenario





Try at **Kaspersky Business Hub**
Cloud.Kaspersky.com

To click or not to click?

If you're asking the question,
you've got the wrong protection.
Safeguard your inbox with Kaspersky Security
for Microsoft Office 365.



THANK YOU!

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